

## JOB DESCRIPTION

### Overview

Bruker Nano Surfaces and Metrology (BNSM) division is part of Bruker Corporation ([www.bruker.com](http://www.bruker.com)), a worldwide leading provider of scientific instrumentation. BNSM division requires an applications scientist to drive business growth of our Atomic Force Microscope (AFM), Stylus and Optical Profilers and NanoIndentation Systems. The role is based in our UK headquarters in Coventry, UK with approximately 50% of time travelling in UK, Ireland, Norway, Denmark, Sweden, Finland, Netherlands, Luxembourg and Belgium (Flemish speaking area).

### Responsibilities

### Objectives

The primary objective is the provision of Applications Support for successful growth of the above product lines.

### Duties

Job duties will include the following specific tasks:

- Product demonstrations
- Executing samples measurements to technically advance an opportunity
- Providing advanced technical support for the Bruker sales team in customer visits
- Supporting existing customer via applications support (email, phone, Teams, TeamViewer, visits)
- Presenting latest developments at academic & industrial conferences
- Operating instruments on booths at conferences and workshops
- Running practical workshops at Bruker internal events (workshops, user meetings, etc...)
- Providing advanced training for customers
- Sharing best practice regarding instrument operation within Bruker global applications team
- Managing a demonstration laboratory. The successful candidate will work with the Bruker Nano Surfaces and Metrology Division sales team for UK, Benelux and Nordic (4 persons) and be fully integrated within the European Applications team (7 persons).

### Reporting

- The position reports to the UK Sales Manager with priorities also being set by the European Applications Manager.

### Location

- The position is based at our Coventry office. Travel in UK and Europe will account for approximately 50% of the time.

### Competence

To carry out the duties to the level expected, the minimum competencies are:

### Personal

- a friendly, accommodating and helpful disposition - a reasonable attitude with an enthusiasm for helping others
- capable of working to a high standard as part of a team committed to quality of service, yet able to accept responsibility for an individual contribution
- clear verbal and written communication skills

- willingness to take on colleagues' tasks without prompting when the need arises, and to provide cover during periods on absence
- adaptable and open to change
- reliable with a very high standard of personal presentation and a sense of purpose in seeing things through
- Highly organised and capable of dealing with several tasks at the same time.
- Can-do attitude

#### Qualifications

##### **Qualifications**

- PhD in a Scientific Discipline using Atomic Force Microscopy (AFM)
- At least 3 peer reviewed publications using Atomic Force Microscopy (AFM)
- Current valid driving licence
- Fluent in English

##### **Skills and Experience**

- Accurate, literate and articulate, with good communication skills in English, written and spoken
- Proof of oral presentations on AFM at least 2 academic conferences
- Experience with Surface Profilers, Nano-IR and NanoIndentation Systems is beneficial.
- Experienced in use of Microsoft Word, Outlook, Excel, Powerpoint
- Experience demonstrating and training with scientific instrumentation in an academic or industrial environment is beneficial
- This JDE cannot be exhaustive and the post-holder may be required to undertake other duties, which are broadly in line with the above key objectives.

##### **Performance Management**

- The achievement of set objectives, training requirements and further career development opportunities will be assessed on an annual basis.